

# PARAGON NEWS

The Midwest's Leading  
Sage Accpac Solution Provider

WINTER 2006

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## Payroll Services from Sage Accpac: Payroll Your Way

Are you finding it hard to maintain all aspects of payroll processing including taxes, compliance, filing and reporting? Sage Software has released a fully outsourced payroll service that integrates with your Sage Accpac ERP System. Sage Payroll Services helps you save valuable time and avoid tax penalties. It's a great alternative to in-house payroll solutions and other outsourced payroll services such as ADP and Paychex. Sage Payroll Services is a proven solution with over 20 years of experience and over 5,000 customers. If you like outsourcing your payroll but want the benefit of in-house software, this solution is for you.

Sage Payroll Services allows your payroll department to maintain as much control as you need. In doing so, you reduce the possibility of errors before payroll is processed and you get the answers you need in real-time. Payroll information can be accessed 24/7 using a secure on-line network and an Internet connection which provides real-time gross-to-net calculations, electronic report delivery and archive, benefit accrual tracking and real-time GL postings.

Sage Payroll Services provides comprehensive on-line payroll solutions that include federal, state and local tax table updates, filing and reporting, as well as real-time on-line access to payroll reports and a no penalty guarantee.

Sage Payroll services allow you to choose the options that best suit your company. If you choose to continue to process your payroll in-house but want to outsource the complex functionality of compliance, Sage Compliance Services can provide services that include payroll tax reporting and filing, new hire reporting, SDI and SUI filing and electronic and manual fund transfers. A year-end W-2 filing and printing service is also available as an outsource option. Additionally, you can opt to print checks in-house or subscribe to Sage's check printing service which includes printing and mailing of payroll checks.

Sage Payroll Services is a flexible and affordable outsourcing solution for any size business. Sage Payroll Services maintains the highest level of customer support whether you are a small or large customer.

*“Before moving to Sage EDP Payroll Tax, we completely outsourced our payroll tax compliance. ... We wanted more in-house control but also complete confidence in our compliance with the latest rules and regulations. Sage EDP Payroll Tax gives us that ‘checks and balances’ system.”*

*--Kim Rainville, retail accounting manager  
for Cheshire, Conn. based Bozzuto's*

# Sage Accpac 5.4 Just Released!

Sage Software is proud to announce the new release of Sage Accpac ERP Version 5.4 -- an important upgrade that includes 267 of the most requested features by Sage Accpac customers. Sage Accpac 5.4 delivers more power and flexibility, so you can work faster and smarter than ever before.

The new Sage Accpac 5.4 gives everyone in your accounting department more of the tools that you need to get your jobs done faster and with greater confidence. New process improvements let you speed through your tactical tasks, giving you more time for analysis and strategic thinking. New Reporting and Inquiry tools give business owners and controllers better and faster access to information for more effective decision-making. Also, with new operational flexibility that runs through every module of version 5.4, Sage Accpac customers like you now have more ways to configure the system to accommodate your unique processes, procedures and preferences.

## New and Enhanced Features

### Tighter Inventory Control

- ✓ Streamline the process of setting up items and prices by entering item setup information with the NEW Inventory Items Setup Wizard
- ✓ Automatically post General Ledger journal entry batches created from Inventory Control. Customers can choose batch or real-time posting from the subsidiary ledgers to the General Ledger for total posting control.
- ✓ Create multi-level Bills of Material to handle your unique product requirements and separate components from finished product using the "sellable" status for inventory items.

### Faster Accounts Receivable

- ✓ Quickly process a customer refund. Now you can use the NEW Customer Refunds feature to process a refund directly from Accounts Receivable. You can process a refund by check, or cash plus issue both credit and return refunds for added flexibility.
- ✓ Check customer credit based on pending transactions in both Accounts Receivable and Order Entry, in addition to their aged transactions.
- ✓ Create default tax groups, tax classes, salespeople and statement options for groups of customers.

### More Efficient Accounts Payable

- ✓ Record a check and invoice in a single step for quicker payment turnaround with Cash Invoicing.
- ✓ Specify additional vendor criteria in Payment Selection Codes and select by a vendor optional field or by the vendor's default payment code.
- ✓ Void a check from Payment Entry and the prepayment form of Invoice Entry.

Contact us at 312.659.9500 to inquire about an upgrade to Sage Accpac ERP 5.4.

## Hot Deals

### New Client Free Offer

New clients who purchase Sage Accpac 100, 200 or 500 ERP Editions are eligible to receive modules and/or LanPaks for FREE. **Buy 2 get 1 Free** when purchased on or before **December 15, 2006**. **Buy 3 get 1 Free** when purchased from **December 18, 2006** through **March 30, 2007**.

### Get Back on Track

Take as much as 20% off upgrade pricing on all modules and LanPaks! Clients who are currently using Sage Accpac 5.2 or earlier and upgrade to the current version of Sage Accpac 100, 200 or 500 ERP receive **20% off** upgrade pricing of all modules and LanPaks until **November 29, 2006** and **5% off** from **November 30 to December 28, 2006**.

*For more information on the current promotions or for a promotional price quote, call Elizabeth Tumpach at 312.669.9500 or [etumpach@pcginc.com](mailto:etumpach@pcginc.com)*

# Sage FAS... Simple and Revolutionary

**Are you currently struggling to manage your fixed assets?** If so, then it's time to consider a business solution that will simplify and revolutionize your fixed assets processes using Sage FAS Fixed Assets.

Every year many companies and organizations overpay thousands, even millions of dollars in taxes and insurance because they have improperly or ineffectively managed and depreciated their fixed assets.

Sage FAS delivers powerful, easy-to-use fixed asset management solutions to businesses of all sizes. The best way to gain total command and control over your entire fixed asset lifecycle- from acquisition to disposal- is with a fixed asset management solution that links to your Sage Accpac ERP Accounting System. Sage FAS provides not only command and control but construction in progress management, fixed asset depreciation calculations and customized reporting.

## How Sage FAS Fixed Assets Can Help Your Business:

### **Save Thousands with Accurate Fixed Asset Management**

FAS Asset Accounting eliminates overpayments by helping you accurately track, monitor, depreciate and report on fixed assets at every stage of the asset lifecycle.

### **Integration with Sage Accpac ERP Saves Time and Reduces Errors**

With FAS Asset Accounting, you'll never have to manually re-key fixed asset data into your Sage Accpac ERP system again. Effortlessly exchanging data with your Sage Accpac General Ledger, Sage FAS automates the posting of depreciation expense journal entries. In addition to saving tremendous time, you'll eliminate mistakes in manual data entry and improve data accuracy.

### **A Team of Experts Track Law Changes, So You Don't Have To**

Sage Software's depreciation experts, including CPA's, dedicate themselves to keeping you ahead of the latest changes in tax laws and depreciation rules. With Sage FAS, you never have to worry about how new legislation from Congress affects your depreciation calculations again. Sage FAS Software Assurance members receive a tax update at the beginning of each year that ensures accurate depreciation calculations, full compliance with government reporting regulations and maximum fixed asset savings.

### **Comprehensive Reports Deliver Critical Business Insight**

Quickly access the data you need via more than 30 standard reports. Add FAS Report Writer to easily change the appearance of standard reports or create new reports customized to the specific needs of your business. FAS Report Writer also provides graphics, drilldown and batch reporting capabilities.

### **FAS Asset Accounting Contains Over 300,000 Tax Rules**

Fixed Asset Managers choose Sage FAS solutions 3-1 over competing products because they offer the most comprehensive calculation engine in the industry. With over 300,000 IRS tax rules and more than 50 GAAP supported depreciation methods, you'll be confident of the accuracy and integrity of your fixed asset depreciation calculations.

**If you are interested in making Sage FAS Fixed Assets part of your current business solution or for more information, please call us at 312.669.9500 or email [etumpach@pcginc.com](mailto:etumpach@pcginc.com)**

# Year-End Planning

## Tax Forms

### Have you ordered your tax forms yet?

The time is fast approaching to process your year-end tax forms. To make ordering the forms as simple as possible, we have compiled an order form for Sage Accpac Payroll W-2's and Accounts Payable 1099's.

If you need to print either of these forms from Sage Accpac ERP we encourage you to order your forms today. This will give you time to test the printing of the forms to see if your form alignment needs adjusting.

## Year-End Webinar

### Are you prepared to close your year with Sage Accpac ERP?

Year-end can be a stressful time of year for all of us. We want to help make your Sage Accpac year-end processing as easy and efficient as possible.

Join us **December 12th or December 14th at 10:30 am** for an instructional year-end webinar. Without leaving your desk, you will receive training on Sage Accpac year-end processing from a Certified Sage Accpac Consultant.

The Webinar will include:

- Backing up data
- Clearing history
- Clearing activity statistics
- Deleting inactive records
- Creating and consolidating batches
- Period-end maintenance
- Creating a new fiscal year
- And much more!

Don't be caught in the dark come year-end. Register today!

**Year-End Webinar- \$225 + \$5 shipping**  
(Includes a FREE Procedure Manual)

Contact Elizabeth Tumpach at 312.669.9500 or [etumpach@pcginc.com](mailto:etumpach@pcginc.com) or visit [www.pcginc.com](http://www.pcginc.com) to order Tax Forms or to access the Year-End Webinar registration form.



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